

Lennart Hector

Speaker Kit, 2026

Short bio

Lennart Hector is the founder and co-managing director of H2W Consulting and H2W Labs. For 15+ years he has worked with industrial manufacturers across Europe and North America on ERP modernization, process redesign, and applied AI. H2W operates as one practice in two markets, with offices in Hannover, Ulm, and South Miami.

H2W Consulting delivers Infor LN and CloudSuite implementations, migrations, optimizations, training, and staff augmentation. H2W Labs is the product and cloud unit: KnowKit for knowledge retention, Edge Apps connected to Infor LN, and custom AI applications on AWS Bedrock. AWS Partner.

Talk topics

Each topic can be shaped into a 20-minute keynote, a 45-minute deep dive, a half-day workshop, or a panel contribution.

#	TOPIC	TAGS
01	Why ERP Migrations Actually Fail	ERP, Change, Leadership
02	AI on the Shop Floor Without the Hype	AI, Manufacturing, Operations
03	The Knowledge Cliff: When Senior Engineers Retire	Knowledge, AI, Workforce
04	From Paper to Digital Shop Floor in 12 Weeks	Process, Operations, ERP
05	Cross-Atlantic Operators: One Practice in Two Markets	Strategy, International, Founders
06	Picking the Right ERP Battle	ERP, Strategy, Cloud

Formats

FORMAT	DURATION	AUDIENCE FIT
Keynote	20-45 minutes	Industry conferences, user group events
Workshop	Half or full day	Executive teams, consulting groups
Panel	30-60 minutes	Mixed operator/vendor/consultant audiences
Podcast / Media	Long-form	Industry podcasts, interview formats

Upcoming and recent

- IEUG Praxistag 2026, Düsseldorf, Germany. Keynote with Richard Weiher on AI and ERP innovation in industrial manufacturing.

Languages

English and German. Comfortable delivering in either, including mixed-audience events.

Booking and contact

[('Booking', 'lennarthector.com/speaking'), ('Email', 'lennart@h2w-consulting.de')]

[('LinkedIn', 'linkedin.com/in/lennarthector'), ('Based in', 'Hannover, Germany & South Miami, USA')]

Technical

- Slides delivered as PDF or Keynote. 16:9 widescreen. Slide deck can be shared in advance for translation.
- Speaker presentation mode requires confidence monitor or extended-screen display.
- Wireless lavalier or handheld microphone preferred. Standing format with handheld is fine for panels.
- No live demos requiring internet by default. Available on request with assured connectivity.